



Our focus is you

Proposal to serve the **State of Maine and participating NASPO Entities**

eProcurement Solutions
and Services

*Section IV: Cost Proposal
(File #4)*

*Category 1: Full Solution –
Ivalua*

August 4, 2021

kpmg.com



Table of contents

Exhibit 3. Cost Proposal Workbook 1 - Full Solution 1

Price lists 3

Restriction on Disclosure and Use of Data – This document contains confidential or proprietary information of KPMG LLP, the disclosure of which would provide a competitive advantage to others. KPMG LLP does not consent to public disclosure of the confidential or proprietary information contained in the proposal, except as required by State or local public records disclosure laws.

This proposal is made by KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee, and is in all respects subject to our client and engagement acceptance procedures as well as the execution of a definitive engagement letter or contract. KPMG International Limited provides no client services. No member firm has any authority to obligate or bind KPMG International Limited or any other member firm vis-à-vis third parties, nor does KPMG International have any such authority to obligate or bind any member firm.

© 2021 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.

Section IV: Cost Proposal (File #4)

Category 1: Full Solution

Exhibit 3. Cost Proposal Workbook 1 - Full Solution

We have submitted **Exhibit 3. Cost Proposal Workbook 1 - Full Solution** in Excel as directed in Request for Proposal (RFP)# 202102021.

Section IV: Cost Proposal (File #4)

Category 1: Full Solution

Price lists

In addition to completing applicable tabs of the pricing workbook for any category for which a Bidder wishes to be considered for a contract award, Bidders must include in their proposal a current price list for the products and services in that category, on which the Bidder's response to the applicable cost scenarios must be based and to which the Bidder's identified minimum discount(s) shall apply. Any applicable opportunities for Contractors to revise price lists in the future shall only be made effective in accordance with any requirements set forth by the Lead State in Master Agreements. Minimum discounts shall be guaranteed for the term of the Master Agreement.

Considering the process of this Master Agreement, KPMG has provided optimal pricing along with a discount of up to 5% for implementation pricing as captured in our Cost Proposal Workbooks. However, based on the requirements and scope of requests that result from this Master Agreement, KPMG will work with the participating entities on the exact pricing discounts as applicable.

Contact

Dipan Karumsi

Principal

614-537-4575

dkarumsi@kpmg.com

www.kpmg.com

kpmg.com/socialmedia



© 2021 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.